



2020 STATUS REPORT

(Marilyn Hay)



What Are We Working On?

- Pricing decrease
- MANRS compliance
 - Mutually Agreed Norms for Routing Security
- Sponsorship agreements with new sponsors



What Are We Working On?

- Increasing exposure to potential peers through networking events:
 - Events in conjunction with Arista
 - 2020 ISP Summit (upcoming)
- Completing migration of participants to new platform
- Adding peers:
 - Amazon in progress right now (2 x 100 Gbps ports)
 - Shared Services Canada (2 x 10 Gbps ports)



What Are We Working On?

- Complete implementation of HubSpot as a new CRM and Onboarding tool
- Annual Operations Planning
- Board manual and corporate policies
- Community education on network security and other topics
- Increasing the visibility of VANIX through joint events with sponsors and other parties



Ongoing Activities

- Succession Planning
- Public relations and media
- Continued work to achieve goals of Strategic Plan (2019-2021)
- Completing a framework for our volunteer program
- Updating website



QUESTIONS?

