

**APPLICATION OF MIKE DAHLSTEDT FOR ELECTION AS DIRECTOR OF  
VANCOUVER INTERNET EXCHANGE (2020)**

Name: Mike Dahlstedt

Answers to Nomination Process Questions

**1. Explain from your perspective what VANIX does and why it matters.**

VANIX is an internet exchange located in Vancouver, BC. IX's create internet connectivity points where network providers can connect and trade traffic directly with content providers. It's important for Vancouver to have an IX as underlying infrastructure which ultimately reduces costs and increases connectivity performance for end users.

**2. Please describe your understanding of the role of a Director on the VANIX Board.**

Our role as a director is to serve the members, and to help ensure that VANIX can deliver on its mission, as detailed in its strategic plan.

**3. Why do you want to be on VANIX's Board of Directors? In responding, please indicate the specific skills and experience you have that makes you a qualified candidate.**

I would like to continue moving forward the initiatives and projects we started as outcomes of the strategic planning process. Working in the telecom industry, I often see the benefits of having a healthy internet exchange in our area, which helps to fuel the fire so to speak.

**4. What do you think are the top 3 challenges and opportunities facing VANIX in the next 3 to 5 years? What approach would you take to addressing these issues?**

Challenges:

- position VANIX as a high priority peering destination from a global perspective
- manage strategic industry influences on VANIX, such as competition, security standards, market policies around private VLANs, extensions, etc..
- is capable of growing and expanding to its potential, including having the policies, processes, tools and resources available to do so

Opportunities:

- Developing a sustainable, scalable participant growth formula
- Coordinating, developing and working with national / international partnerships with other exchanges – opening Vancouver and BC content to the world
- Becoming an example for other exchanges

**5. If elected as a Director, can you make the required time commitment to contribute significantly to VANIX in accordance with what is generally expected of Directors?**

Yes.

**6. If elected as a Director, are you prepared to abide by the VANIX Articles of Incorporation, By-laws, Board Resolutions and Policies, as amended from-time-to-time?**

Yes.

**7. Do you agree to abide by the VANIX process for candidate nominations for the election of Directors that has been described to you?**

Yes.